



Annual Report 2025

Prepared By :

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Message from the Chairperson

Kia ora koutou,

It is my pleasure to present the Asthma Waikato Annual Report. The organisation was established in January 1973 and has a long and proud history of serving young New Zealanders who are affected by asthma, and their whānau.

In this report, we share the story of our year. Of the innovation and investment, the collaboration and manaaki, and the commitment by Asthma Waikato's Board, employees, and members.

Our guiding purpose is to be a leader in asthma education in the Waikato, helping clients to breathe freely whilst living a full life of possibilities.

Embedded in this purpose is a commitment to our people, our clients, and their whānau. We have five goals that will help us maintain this commitment:

- To ensure Asthma Waikato is a financially sustainable organisation to be able to deliver services into the future.
- To be an asthma education provider that is equity-focused and creates meaningful partnerships with Māori and the wider community
- To ensure clients and whānau receive the support and expert education they require to manage their asthma.
- Work across the education and health sector to promote holistic approaches to client and whānau wellbeing.
- We recognise the importance of data and will enable change through evidence-based decision-making.

This year we welcomed new Board member, Johann Van Loggerenberg. Johann has eleven years of audit experience in New Zealand. Johann is on the Quality Control Committee for PKF New Zealand & Australia. He sits on the board of Community Waikato as trustee and treasurer and sits on the of Seed Waikato as committee member and treasurer. Johann also sits on the committee for Chartered Accountant Australia & New Zealand (CA ANZ) Waikato Local Committee (LC). With his extensive experience, Johann has taken up the role of Treasurer at Asthma Waikato.

In the last year, the Board developed Asthma Waikato's new organisational strategy and set out the pathway to 2029. The strategy is more closely aligned with the challenges the community faces, such as client access and financial sustainability in a fiscally constrained economy. The strategy was supported by an approved budget that focusses on our strategic goals.

I am incredibly proud of the Asthma Waikato team for their work in the past year. We have seen the number of free quality asthma education sessions increase by 29% which not only benefits the client and immediate whānau, but the wider community. Membership numbers have continued to grow month on month. Our team has been active at several community events in the previous year, including the Activating Abilities Day, and the Rauawaawa Hauora open day, all of which have raised the community's awareness of Asthma Waikato and its services.

Despite the near-term challenges of a constrained economy and reduced community grants, Asthma Waikato successfully achieved a strategic reset, continued to improve its service offerings, and strengthened its capabilities. Asthma Waikato sustained a loss of \$33,940.63. Despite a resultant loss, this outcome represented an improvement over the forecasted loss of \$52,854.00.

Finally, I would like to extend my gratitude to our members and supporters, partners, and stakeholders. Together, we work to support young New Zealanders, their whānau, and the wider community to improve breathing through asthma education. We look forward to the year ahead as we work towards achieving better access and improved outcomes.

Ngā manaakitanga,

Rocky Reynold Terere Kaipuke Rua

Our Vision

*Living free
from asthma.*



Our Mission

*To free people from asthma
through expert education
and advocacy to live a life
full of possibilities.*

Our Team

Over the past year, Asthma Waikato has undergone several staffing changes that have brought fresh energy and new perspectives to our organisation.

Our former General Manager has transitioned into a new role within the health sector. I was honoured to step into the General Manager position after serving as an Asthma Educator. I have now been in the role for six months and am excited to be leading our dedicated team into this next chapter.

Carolyn, who has been with Asthma Waikato for eight years, has seamlessly transitioned into the role of Asthma Educator. With her extensive knowledge and passion for asthma care, Carolyn is thriving—delivering high-quality education and offering crucial support and advocacy for whānau across the Waikato region.

To fill Carolyn's previous role, we welcomed Sharleen to the team in May 2025. Sharleen has quickly proven to be a fantastic addition—highly organised, warm, and responsive to the needs of our whānau. She has taken on her responsibilities with enthusiasm, keeping our operations running smoothly and providing strong support to the wider team.

Aaliah has also had a strong year. Her diverse background in the health sector has strengthened our focus on Māori and other priority populations. She is currently on maternity leave, and we look forward to welcoming her back in the new year.

Cara Giles
General Manager



Cara Giles
Manager



Carolyn Munro
Asthma Educator



Aaliah Hokianga
Asthma Educator



Sharleen O'Shea
Respiratory Support

Membership

It's encouraging to see steady growth in our membership numbers over the past few years. As of the end of June 2025, membership stood at 1,520—up from 1,222 in June 2024 and 1,004 in June 2023.

All of our members are also connected with us through our Facebook page, which—alongside our Instagram account—is regularly updated with informative, engaging content to keep our community informed and connected.

Keeping our membership free means we can have a greater reach with our members.



Social Media & Website



Social media continues to play a significant role in how we connect with our community, and Facebook remains one of our most valuable communication tools. Through consistent, informative, and engaging posts, we are able to provide education and support to whānau across the region.

Many people choose to contact us via Facebook Messenger, and we're proud to maintain a strong record of quick and responsive communication through this platform.

We are actively working to grow both our reach and engagement on social media. A content strategy is currently in place to evaluate which types of posts resonate most with our audience, with the goal of increasing our Facebook following. While our Instagram presence is smaller by comparison, we are optimistic about its potential for steady growth.

Our website also remains a key platform for sharing up-to-date asthma information, linking to our social media channels, and providing updates on our Core Spirometry Course. It continues to serve as an effective hub for both education and communication

Areas of focus

Improving equitable outcomes for Māori and other priority populations remains a key focus for Asthma Waikato. These groups are disproportionately affected by respiratory health inequities, and we are committed to addressing these challenges through targeted education, support, and advocacy.

Our work aims to create lasting improvements in how these communities manage their respiratory conditions, both now and into the future. Over the past year, we have strengthened our engagement with Māori communities, which has helped build deeper, more meaningful relationships and enhanced the impact of our services.

Raising the profile of Asthma Waikato among other healthcare providers has been a key area of focus this year. Our goal was to increase visibility and ensure that more health professionals are aware of the services and support we offer.

To support this, we prioritised in-person engagement across the region. Over several months, our Asthma Educator visited a wide range of pharmacies and medical centres throughout the Waikato—covering areas from Taumarunui to Raglan, Matamata, Whangamatā, and many locations in between. These visits have helped to strengthen relationships, improve referral pathways, and ensure that more whānau are connected with the asthma support they need.

Participating in community health events has been another valuable way to raise awareness of our services. One such opportunity was the Rauawaawa Hauora Open Day, where we were able to connect directly with local residents.

Events like these allow us to showcase the support and education we provide, while also strengthening community engagement. Our goal is to empower individuals with the knowledge and tools they need to better manage their respiratory health.

Smokefree NZ

Asthma Waikato is dedicated to supporting the Ministry of Health's goal of a smokefree New Zealand.

At every consultation, we inquire whether any household members smoke or vape, and record the response. If there is smoking or vaping in the home, we offer cessation support and share information on locally available quitting services.



Asthma in New Zealand

1 in 8 children
are affected by
asthma

Source: ehinz.ac.nz



**360,000
school days
missed
each year**

Source: Ministry of Health

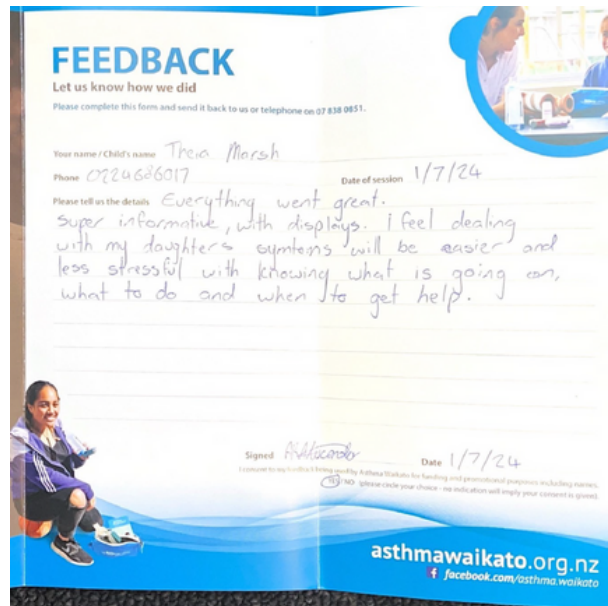
*\$1.2billion cost to our
country each year*

Source: Ministry of Health

Grants

We are deeply grateful to our supporters. Their contribution is helping us make a difference in the day to day lives of the Tamariki and whanau we support. During this financial year we received \$60,425.00 in grants. These grants from generous funders are essential for us to continue providing our service. A special thanks goes to the following:

-  Trust Waikato
-  WEL Energy Trust
-  Gallagher Charitable Trust
-  Lions Foundation
-  DV Bryant Trust
-  COGS
-  Hamilton City Council
-  Jumble around



FEEDBACK
Let us know how we did
Please complete this form and send it back to us or telephone on 07 838 0511.

Your name / Child's name: Treia Marsh
Phone: 0724626017
Date of session: 1/7/24

Please tell us the details: Everything went great. Super informative, with displays. I feel dealing with my daughters symptoms will be easier and less stressful with knowing what is going on, what to do and when to get help.

Signed: A. Marsh
Date: 1/7/24

I consent to my feedback being used by Asthma Waikato for marketing and promotional purposes including mailing lists. YES/NO please circle your choice - no indication will imply your consent is given.

asthmawaikato.org.nz
facebook.com/asthma.waikato

We would also like to thank those that give anonymously through iPayroll, and Ian at Anglesea Pharmacy for his regular donations.

Thank you to Apex Medical for your continued sponsorship of our Core Spirometry Course. We appreciate your support.



Initiatives



This year we have introduced a few initiatives to make some processes easier. Firstly, a donation link has been added to the email footer of staff. This makes it very simple to click on the link and make a donation to Asthma Waikato.

The other initiative introduced was removing paper feedback forms, replacing it with a QR code. This takes the person straight to an online form, and they can fill it in when it suits. This initiative has been very well received.

Spirometry Course

It has been a bit harder to schedule spirometry courses this year as both our tutors are Respiratory Physiologists and are very busy with their full-time jobs. We did provide two in person courses, and 2 virtual courses. Our virtual course is very popular, and we see participants from the Far North to Invercargill. Sadly, we say goodbye to Jordain who due to other commitments is no longer in a position to run our Core Spirometry Course.

FEEDBACK
Let us know how we did
Please complete this form and send it back to us or telephone on 07 838 0851.

Your name / Child's name Mackenzie
Phone 0226976550 Date of session 8/7/2024

Please tell us the details
I found the session really helpful learning how the 2 different inhalers work. It was also good to know to shake the inhaler in between the puffs.
A really helpful & informative session - thanks

Signed [Signature] Date 8/7/2024
Consent to my feedback being used by Asthma Waikato for funding and promotional purposes, including names, YES / NO (please circle your choice - no indication will imply your consent is given).

asthmawaikato.org.nz
facebook.com/asthma.waikato

External relationships



Asthma Waikato maintains a strong relationship with Te Whatu Ora. New relationships have been formed with AWHI Healthy Homes Waikato, Parent to Parent, Whai Ora, Kirikiriroa Family Services Trust, Waahi Whaanui Trust, and Kaute Pasifika.

Our relationship with Asthma NZ has strengthened over the year, and regular hui now take place with Asthma NZ so we can share information as providers and leverage opportunities. Asthma NZ provided us with some great resources to share on social media for World Asthma Day 2025.

We continued to work closely with WINTEC and regularly had both Occupational Therapy students and student nurses sit in on our clinics to learn about asthma, and to learn about the service we provide. Sadly, this initiative was cancelled at WINTEC's end after the last semester of 2024.

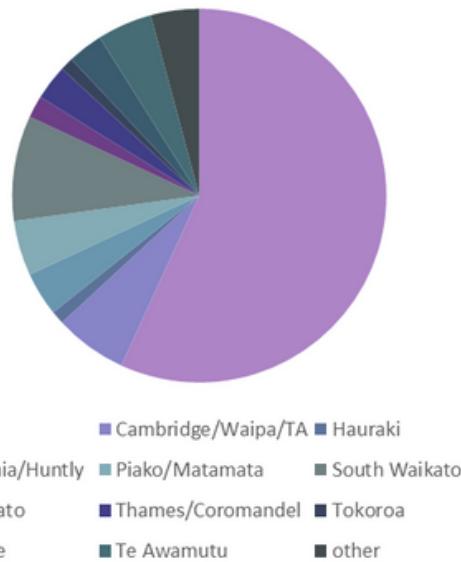


Statistics

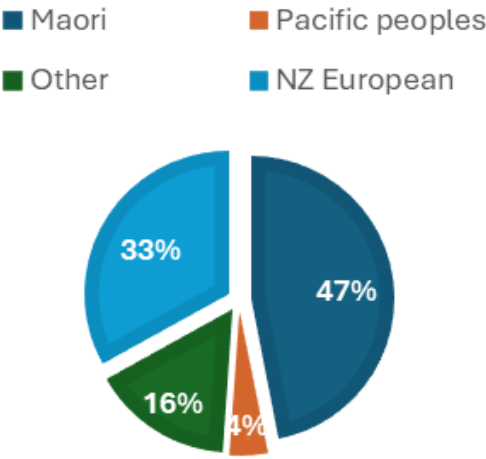
ASTHMA WAIKATO ANNUAL REPORT 2025

Description and Quantification (to the extent practicable) of AW Outputs	Year 2024-2025	Year 2023-2024	Year 2022-2023	Year 2021-2022 <i>*COVID 19 Pandemic Implications</i>	Year 2020-2021 <i>*COVID 19 Pandemic Implications</i>	Year 2019-2020 <i>*COVID 19 Pandemic Implications</i>	Year 2018 - 2019
New referrals	528	504	533	388	293	282*	324
Home (and hospital) visits	13	5	4	4	16	8*	26
Clinic consults	257	173	160	45	106	222*	231
Virtual consults	129	124	154	265	130	27	0
Recalls and follow ups	1714	948	1,476	955	919	798	486
Spirometry Course participants	37	50	40	60	60	70	60
Community Education sessions	49	31 preschools 9 Schools 19 Community	35 preschools 8 Schools 15 Community	60	247	33	19

Clients by Geographic Area

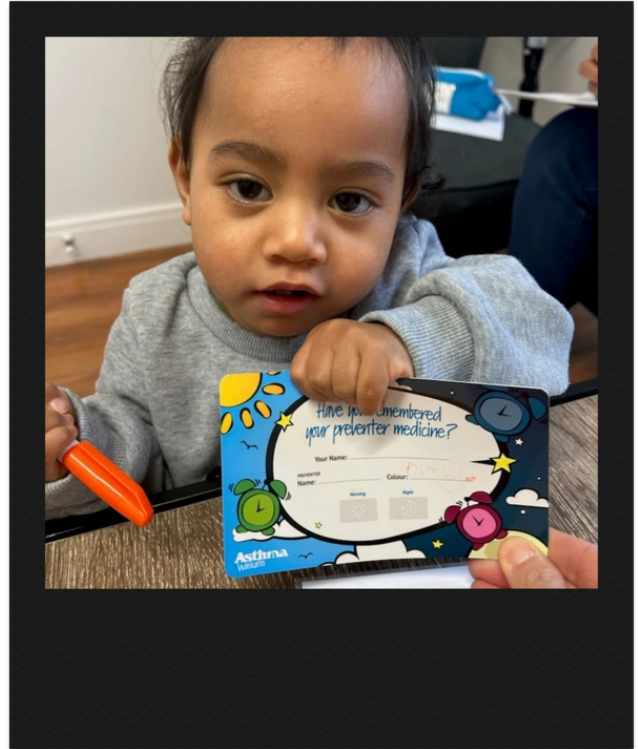


CLIENTS BY ETHNICITY



Trends

Great to see referrals from GP's continue to rise. Our focus on raising awareness must be working. The way we see our clients – virtual or in person has remained steady. It would be fantastic to see all children on an inhaler referred to us.



Issues / Concerns

As always being able to maintain multiple reliable income streams is a concern. Many grant providers prioritise a charities operational costs as very low, and this does make it difficult to attain funding as operational costs, are our main costs.

Asthma is a complex condition, and we are still seeing different health providers giving different information. This is very confusing for whanau, and until everybody is giving the same information in the same way, asthma will continue to be a major issue. Another concern is that access to primary care remains challenging, with long waitlists making it difficult for people to see a doctor. As a result, many are turning to hospital services instead

We continue to see several families not attend our free education sessions each month. We continue to make changes to the way we approach families, and try to remove barriers so we can decrease our number of DNA's

We are still seeing confusion around the age a child can use smart therapy. The ARFNZ guidelines state Symbicort used as SMART therapy is not recommended in under 12s, except on specialist advice. We continue to see GP's prescribing Symbicort SMART for children as young as 4.

It is concerning that some families feel they have no choice but to keep their children home from school due to poorly controlled asthma symptoms, highlighting the ongoing need for accessible support and education.

Statement on Te Tiriti o Waitangi | The Treaty of Waitangi

We recognise that Te Tiriti o Waitangi | The Treaty of Waitangi is a founding document of government in Aotearoa, New Zealand and established the country as a nation. We acknowledge the principles of Te Tiriti O Waitangi/The Treaty of Waitangi and commit to helping achieve equitable health outcomes for Māori.

Purpose | Tō tātou aronga

To be a leader in asthma education in the Waikato, helping clients to breathe freely whilst living a full life of possibilities.

Vision | Te kitenge roa

To provide support for clients and empower them to live full lives through expert asthma education

Goals | Ngā whāinga matua

- 1. To ensure Asthma Waikato is a financially sustainable organisation to be able to deliver services into the future.*
- 2. To be an asthma education provider that is equity-focused and creates meaningful partnerships with Māori and the wider community.*
- 3. To ensure clients and whānau receive the support and expert education they require to manage their asthma.*
- 4. Work across the education and health sector to promote holistic approaches to client and whānau wellbeing.*
- 5. We recognise the importance of data and will enable change through evidence-based decision-making.*

Objectives | Te ara hou

1. To be a financially sustainable organisation delivering services into the future.	2. To be an asthma education provider that is equity focussed and creates meaningful partnerships with Māori and the wider community.	3. Ensure clients and whānau receive the support and education they require to manage their asthma.	4. Work across the education and health sector to promote holistic approaches to client and whānau wellbeing.	5. Recognise the importance of data to enable change through evidence-based decision making.
• Maintain assurance for the financial management of the organisation to ensure sustainability of the service. • Develop an annual plan for generating funding for Asthma Waikato's strategy. • Ensure business development to increase the scope and coverage of Asthma Waikato's services.	• Understand equity gaps through data and insights and adapt and scale services to close the equity gaps. • Create and maintain partnerships with Iwi, hapū and Māori organisations. • Create and maintain partnerships with priority populations. • Develop a Māori service strategy and workstream.	• Deliver spirometry courses and provide advice on asthma management to General Practitioners. • Develop a marketing and communications plan (including upgrade of technology) • Workforce planning and people capacity. Aligning our people, culture, processes and technology to deliver on the strategy.	• Advocate for whānau in the community, the health sector and government agencies • Undertake a GAP Analysis and develop a business case to fill identified gaps in the market (disability, aged care, fee-for-service) • Develop and grow partnerships with MoH, TWO, Specialists and GPs.	• Develop a data strategy that makes our data accessible, shareable, and actionable for all stakeholders. • Explore insights to adapt and scale Asthma Waikato services. • Achieving a deeper understanding of asthma to improve wellbeing outcomes for the client and whānau. • Develop a set of key performance indicators to report on in Year 1 (health and organisational).

Asthma & Respiratory Service (Waikato) Incorporated

Entity Information

As of 30 June 2025

Legal Name of Entity	Asthma & Respiratory Service (Waikato) Incorporated	
Entity Type and Legal Basis	Incorporated Charitable Trust	
Incorporated Date:	16 th January 1973	
Incorporated Number:	213028	
Registered Charitable Number	CC33207	
Registration Date:	30 th June 2008	
Physical Address	Unit 7/9 Lynden Court Chartwell Hamilton 3210	
Postal Address	PO Box 21074 Chartwell 3210	
Phone:	07 838 0851	
Website:	www.asthmawaikato.org.nz	
Board:	Rocky Rua	Chairperson
	Dr Hamish McCay	Vice Chairperson
	Johann Van Loggerenberg	Treasurer
	Graeme Allen	
	Nathan Rahui	
	Peter Granville	Retired / September 2024
Auditor	David Rickard Matley Audit Limited	

Entity Structure

Asthma & Respiratory Service (Waikato) incorporated is a not-for-profit organisation governed by its board with staff comprising of a General Manager, two Asthma Educators and Administration Officer.

Purpose / Mission

Our Vision: Living free from Asthma

Our Mission: To educate the community and empower families with breathing conditions to live a life full of possibilities

Main Sources of Cash & Resources

- Grants and donations from service users and local bodies
- Contract for service with Te Whatu Ora Waikato
- A significant component of the General Manager role is to facilitate grant applications and network with organisations likely to be financially supportive of Asthma Waikato's aspirations.

Reliance on Volunteers

Volunteers are an integral part of this organisation; they principally assist in the governance of the organisation. Asthma Waikato received no donated goods or services during the year

Asthma & Respiratory Service (Waikato) Incorporated

Statement of Service Performance

As of 30 June 2025

Outcomes

Asthma & Respiratory Service (Waikato) Incorporated main areas of focus:

- Asthma consultations for children aged 0-15 years
- Asthma Education sessions for community groups – school, early childhood centers, kaumatua groups, health professionals etc
- Health professional updates – GP, nurse, hospital staff
- Spirometry training courses for health professionals

In our consultations we explain what asthma really is, what asthma medicines do, educate about possible asthma triggers, and what other things might be impacting asthma. Our education ensures children and their Whanau know why they need to take their medicine. We ensure children are on the right medicine, the right dose and device and are using it the correct way.

We want Tamariki not having to worry about their breathing, staying out of hospital, in school and able to participate in sport and other community activities.

We give our time, access to expertise, robust follow up, an open-door policy for reaching out, holistic care and a warm welcoming environment for the whole Whanau.

Asthma & Respiratory Service (Waikato) Incorporated Outputs.

	<u>Actual</u>	<u>Actual</u>
	<u>This year</u>	<u>Last Year</u>
• Number of new referrals	528	504
• Number of Follow ups/recalls	1714	948
• Community Education Sessions	26	19
• Pre School – Schools	23	40
• Number of Spirometry Courses	5	6

Profit and Loss

Asthma & Respiratory Services (Waikato) Inc For the year ended 30 June 2025

	2025	2024
Trading Income		
DHB Income	96,630.84	94,102.68
Donations	1,188.60	1,018.55
Grants Spent	69,460.00	69,400.00
Interest Income	14,476.83	17,139.01
Other Revenue	13.04	39.13
Sailor Income- Foundation Royalties	1,252.97	898.61
Spirometry Course Income	25,960.00	29,040.00
Sublease Income	6,000.00	6,282.60
Total Trading Income	214,982.28	217,920.58
Cost of Sales		
Spirometry Consumables	383.24	-
Spirometry Contractor	7,981.81	2,565.41
Spirometry Training Course Expenses	1,387.74	9,048.78
Total Cost of Sales	9,752.79	11,614.19
Gross Profit	205,229.49	206,306.39
Operating Expenses		
ACC Levies	157.21	326.84
Accounting	698.60	351.75
Advertising, Promotion & Marketing	1,540.50	225.00
Assets < \$500	43.48	-
Audit	8,232.50	2,730.00
Bank Charges	176.75	149.39
Board expenses	2,458.48	919.69
Cleaning for premises	2,242.61	2,276.99
Depreciation	15,459.73	16,483.08
DO NOT USE Promotion & Marketing	6,198.95	3,825.00
Electricity	1,600.48	1,599.78
Expos, Meetings & Health Days	38.16	59.42
General Expenses	886.93	34.77
HR Support	1,978.18	-
Insurance	6,145.26	7,187.25
IT Support & Software	8,871.21	8,757.40
Kiwisaver Employer Contribution	4,073.45	3,787.40
Loss (Gain) on Sale of Assets	44.99	-
Motor Vehicle Expenses	3,052.27	3,419.39
Outgoings expenses	5,374.58	1,491.25
Petrol vouchers for clients	-	440.02
Postage	1,700.88	1,074.64
Purchases	1,800.64	2,425.24

	2025	2024
Rates	-	2,079.71
Rent	20,166.63	33,326.78
Repairs and Maintenance	973.25	1,167.61
Resources	3,816.52	973.95
Salaries - Admin	24,873.50	28,828.85
Salaries - Asthma Educators	51,995.07	33,658.23
Salaries - Manager	57,714.95	64,526.04
Staff Amenities	1,293.55	1,008.29
Staff Training	815.44	2,575.29
Stationery & Office Expenses	857.42	1,329.09
Sundry Expenses	44.44	-
Telephone & Internet	2,806.58	2,999.57
Website development	950.00	-
Total Operating Expenses	239,083.19	230,037.71
Net Profit	(33,853.70)	(23,731.32)

Budget Variance

Asthma & Respiratory Services (Waikato) Inc For the year ended 30 June 2025

	2025	2025 BUDGET 2024 - 2025	VARIANCE	VARIANCE %		2025	2025 BUDGET 2024 - 2025	VARIANCE	VARIANCE %
Trading Income									
DHB Income	96,630.84	95,232.00	1,398.84 ↑	1.47% ↑		96,630.84	95,232.00	1,398.84 ↑	1.47% ↑
Donations	1,188.60	440.00	748.60 ↑	170.14% ↑		1,188.60	440.00	748.60 ↑	170.14% ↑
Grants Spent	69,460.00	69,600.00	(140.00) ↓	-0.20% ↓		69,460.00	69,600.00	(140.00) ↓	-0.20% ↓
Interest Income	14,476.83	5,500.00	8,976.83 ↑	163.22% ↑		14,476.83	5,500.00	8,976.83 ↑	163.22% ↑
Other Revenue	13.04	-	13.04 ↑	- —		13.04	-	13.04 ↑	- —
Sailor Income- Foundation Royalties	1,252.97	200.00	1,052.97 ↑	526.49% ↑		1,252.97	200.00	1,052.97 ↑	526.49% ↑
Spirometry Course Income	25,960.00	39,600.00	(13,640.00) ↓	-34.44% ↓		25,960.00	39,600.00	(13,640.00) ↓	-34.44% ↓
Sublease Income	6,000.00	6,600.00	(600.00) ↓	-9.09% ↓		6,000.00	6,600.00	(600.00) ↓	-9.09% ↓
Total Trading Income	214,982.28	217,172.00	(2,189.72)	-1.01%		214,982.28	217,172.00	(2,189.72)	-1.01%
Cost of Sales									
Spirometry Consumables	383.24	-	383.24 ↑	- —		383.24	-	383.24 ↑	- —
Spirometry Contractor	7,981.81	6,400.00	1,581.81 ↑	24.72% ↑		7,981.81	6,400.00	1,581.81 ↑	24.72% ↑
Spirometry Training Course Expenses	1,387.74	4,000.00	(2,612.26) ↓	-65.31% ↓		1,387.74	4,000.00	(2,612.26) ↓	-65.31% ↓
Total Cost of Sales	9,752.79	10,400.00	(647.21)	-6.22%		9,752.79	10,400.00	(647.21)	-6.22%
Gross Profit	205,229.49	206,772.00	(1,542.51)	-0.75%		205,229.49	206,772.00	(1,542.51)	-0.75%
Operating Expenses									
ACC Levies	157.21	375.00	(217.79) ↓	-58.08% ↓		157.21	375.00	(217.79) ↓	-58.08% ↓

	2025	2025 BUDGET 2024 - 2025	VARIANCE	VARIANCE %		2025	2025 BUDGET 2024 - 2025	VARIANCE	VARIANCE %
Accounting	698.60	-	698.60 ↑	- —		698.60	-	698.60 ↑	- —
Advertising, Promotion & Marketing	1,540.50	375.00	1,165.50 ↑	310.80% ↑		1,540.50	375.00	1,165.50 ↑	310.80% ↑
Assets < \$500	43.48	-	43.48 ↑	- —		43.48	-	43.48 ↑	- —
Audit	8,232.50	5,000.00	3,232.50 ↑	64.65% ↑		8,232.50	5,000.00	3,232.50 ↑	64.65% ↑
Bank Charges	176.75	180.00	(3.25) ↓	-1.81% ↓		176.75	180.00	(3.25) ↓	-1.81% ↓
Bereaved Families	-	120.00	(120.00) ↓	-100.00% ↓		-	120.00	(120.00) ↓	-100.00% ↓
Board expenses	2,458.48	830.00	1,628.48 ↑	196.20% ↑		2,458.48	830.00	1,628.48 ↑	196.20% ↑
Cleaning for premises	2,242.61	1,920.00	322.61 ↑	16.80% ↑		2,242.61	1,920.00	322.61 ↑	16.80% ↑
Depreciation	15,459.73	8,400.00	7,059.73 ↑	84.04% ↑		15,459.73	8,400.00	7,059.73 ↑	84.04% ↑
DO NOT USE Promotion & Marketing	6,198.95	5,300.00	898.95 ↑	16.96% ↑		6,198.95	5,300.00	898.95 ↑	16.96% ↑
Electricity	1,600.48	1,440.00	160.48 ↑	11.14% ↑		1,600.48	1,440.00	160.48 ↑	11.14% ↑
Expos, Meetings & Health Days	38.16	240.00	(201.84) ↓	-84.10% ↓		38.16	240.00	(201.84) ↓	-84.10% ↓
General Expenses	886.93	600.00	286.93 ↑	47.82% ↑		886.93	600.00	286.93 ↑	47.82% ↑
HR Support	1,978.18	-	1,978.18 ↑	- —		1,978.18	-	1,978.18 ↑	- —
Insurance	6,145.26	6,000.00	145.26 ↑	2.42% ↑		6,145.26	6,000.00	145.26 ↑	2.42% ↑
IT Support & Software	8,871.21	5,400.00	3,471.21 ↑	64.28% ↑		8,871.21	5,400.00	3,471.21 ↑	64.28% ↑
Kiwisaver Employer Contribution	4,073.45	3,600.00	473.45 ↑	13.15% ↑		4,073.45	3,600.00	473.45 ↑	13.15% ↑
Legal & Professional Fees	-	960.00	(960.00) ↓	-100.00% ↓		-	960.00	(960.00) ↓	-100.00% ↓
Loss (Gain) on Sale of Assets	44.99	-	44.99 ↑	- —		44.99	-	44.99 ↑	- —
Motor Vehicle Expenses	3,052.27	3,000.00	52.27 ↑	1.74% ↑		3,052.27	3,000.00	52.27 ↑	1.74% ↑

	2025	2025 BUDGET 2024 - 2025	VARIANCE	VARIANCE %		2025	2025 BUDGET 2024 - 2025	VARIANCE	VARIANCE %
Outgoings expenses	5,374.58	6,960.00	(1,585.42) ↓	-22.78% ↓		5,374.58	6,960.00	(1,585.42) ↓	-22.78% ↓
Petrol vouchers for clients	-	150.00	(150.00) ↓	-100.00% ↓		-	150.00	(150.00) ↓	-100.00% ↓
Photocopying & Printing	-	240.00	(240.00) ↓	-100.00% ↓		-	240.00	(240.00) ↓	-100.00% ↓
Postage	1,700.88	1,500.00	200.88 ↑	13.39% ↑		1,700.88	1,500.00	200.88 ↑	13.39% ↑
Purchases	1,800.64	1,800.00	0.64 ↑	0.04% ↑		1,800.64	1,800.00	0.64 ↑	0.04% ↑
Rates	-	1,000.00	(1,000.00) ↓	-100.00% ↓		-	1,000.00	(1,000.00) ↓	-100.00% ↓
Rent	20,166.63	25,320.00	(5,153.37) ↓	-20.35% ↓		20,166.63	25,320.00	(5,153.37) ↓	-20.35% ↓
Repairs and Maintenance	973.25	120.00	853.25 ↑	711.04% ↑		973.25	120.00	853.25 ↑	711.04% ↑
Resources	3,816.52	2,400.00	1,416.52 ↑	59.02% ↑		3,816.52	2,400.00	1,416.52 ↑	59.02% ↑
Salaries - Admin	24,873.50	29,484.00	(4,610.50) ↓	-15.64% ↓		24,873.50	29,484.00	(4,610.50) ↓	-15.64% ↓
Salaries - Asthma Educators	51,995.07	63,480.00	(11,484.93) ↓	-18.09% ↓		51,995.07	63,480.00	(11,484.93) ↓	-18.09% ↓
Salaries - Manager	57,714.95	66,552.00	(8,837.05) ↓	-13.28% ↓		57,714.95	66,552.00	(8,837.05) ↓	-13.28% ↓
Staff Amenities	1,293.55	-	1,293.55 ↑	- —		1,293.55	-	1,293.55 ↑	- —
Staff Training	815.44	6,000.00	(5,184.56) ↓	-86.41% ↓		815.44	6,000.00	(5,184.56) ↓	-86.41% ↓
Stationery & Office Expenses	857.42	2,400.00	(1,542.58) ↓	-64.27% ↓		857.42	2,400.00	(1,542.58) ↓	-64.27% ↓
Sundry Expenses	44.44	-	44.44 ↑	- —		44.44	-	44.44 ↑	- —
Telephone & Internet	2,806.58	3,480.00	(673.42) ↓	-19.35% ↓		2,806.58	3,480.00	(673.42) ↓	-19.35% ↓
Website development	950.00	5,000.00	(4,050.00) ↓	-81.00% ↓		950.00	5,000.00	(4,050.00) ↓	-81.00% ↓
Total Operating Expenses	239,083.19	259,626.00	(20,542.81)	-7.91%		239,083.19	259,626.00	(20,542.81)	-7.91%
Net Profit	(33,853.70)	(52,854.00)	19,000.30	35.95%		(33,853.70)	(52,854.00)	19,000.30	35.95%

Balance Sheet

Asthma & Respiratory Services (Waikato) Inc As at 30 June 2025

	30 JUN 2025	30 JUN 2024
Assets		
Bank		
Cheque	18,288.14	9,625.52
E Account - 03	81,812.62	126,570.49
Term Deposit 2	223,616.02	211,683.94
Total Bank	323,716.78	347,879.95
Current Assets		
Accounts Receivable	-	9,126.83
Prepayments	5,210.15	5,201.37
Total Current Assets	5,210.15	14,328.20
Fixed Assets		
Computer Equipment	4,778.27	2,985.00
Less Accumulated Depreciation on Computer Equipment	(1,737.84)	(2,953.92)
Less Accumulated Depreciation on Mobile Phones	(3,776.17)	(3,836.55)
Less Accumulated Depreciation on Motor Vehicles	(38,283.42)	(27,150.22)
Less Accumulated Depreciation on Office Equipment	(7,394.88)	(5,904.94)
Less Depreciation on Medical Equipment	(2,064.06)	(2,064.06)
Medical Equipment	2,368.03	3,445.00
Mobile phones	5,248.31	4,063.69
Motor Vehicles	64,260.86	64,260.48
Office Equipment	9,364.50	7,981.79
Total Fixed Assets	32,763.60	40,826.27
Total Assets	361,690.53	403,034.42
Liabilities		
Current Liabilities		
Accounts Payable	3,168.23	8,494.02
Credit Card - Julie Rangitaawa	-	1,229.02
Credit Card Cara	352.42	-
GST	1,899.48	(1,181.47)
Holiday Pay Accrual	3,747.75	4,951.43
Other Liabilities	5,870.00	-
Rounding	-	(1.48)
Unexpended Grants Received	-	9,035.00
Total Current Liabilities	15,037.88	22,526.52
Non-current Liabilities		
UDC A1002620 - Interest	-	1.55
Total Non-current Liabilities	-	1.55
Total Liabilities	15,037.88	22,528.07

	30 JUN 2025	30 JUN 2024
Net Assets	346,652.65	380,506.35
Equity		
Current Year Earnings	(33,853.70)	(23,731.32)
Retained Earnings	380,506.35	404,237.67
Total Equity	346,652.65	380,506.35

Depreciation Schedule

Asthma & Respiratory Services (Waikato) Inc

For the year ended 30 June 2025

NAME	COST	OPENING VALUE	PURCHASES	DISPOSALS	RATE	METHOD	DEPRECIATION	CLOSING VALUE
Computer Equipment								
HP 15.6	1,303.48	-	1,303.48	-	50.00%	DV	543.12	760.36
HP 15.6	1,303.48	-	1,303.48	-	50.00%	DV	543.12	760.36
HP 15.6	1,303.48	-	1,303.48	-	50.00%	DV	543.12	760.36
HP Probook 450 G3 SSD Business Notebook	995.00	10.36	-	10.36	50.00%	DV	-	-
HP Probook 450 G3 SSD Business Notebook	995.00	10.36	-	10.36	50.00%	DV	-	-
HP Probook 450 G3 SSD Business Notebook	995.00	10.36	-	10.36	50.00%	DV	-	-
New Laptop for R S Worker	867.83	-	867.83	-	50.00%	DV	108.48	759.35
Total Computer Equipment	7,763.27	31.08	4,778.27	31.08			1,737.84	3,040.43
Medical Equipment								
Defibrillator and training	3,445.00	434.24	-	-	30.00%	DV	130.27	303.97
Total Medical Equipment	3,445.00	434.24	-	-			130.27	303.97
Mobile phones								
iphone 11 - Educator	1,173.04	13.91	-	13.91	67.00%	DV	-	-
iphone 11 - Manager	1,173.04	13.91	-	-	67.00%	DV	9.32	4.59
IPHONE 13 128 GB Midnight	1,198.23	-	1,198.23	-	67.00%	DV	669.01	529.22
iPhone 15 Yellow 128GB	1,159.13	-	1,159.13	-	67.00%	DV	388.31	770.82
iPhone 7 32GB Rose Gold	1,042.61	0.35	-	-	67.00%	DV	0.23	0.12
Office furniture	675.30	199.27	-	-	16.00%	DV	31.88	167.39
Total Mobile phones	6,421.35	227.44	2,357.36	13.91			1,098.75	1,472.14
Motor Vehicles								
Honda Jazz Luxe - PPT455	32,130.43	18,555.32	-	-	30.00%	DV	5,566.60	12,988.72

NAME	COST	OPENING VALUE	PURCHASES	DISPOSALS	RATE	METHOD	DEPRECIATION	CLOSING VALUE
Honda Jazz Luxe - PPT456	32,130.43	18,555.32	-	-	30.00%	DV	5,566.60	12,988.72
Total Motor Vehicles	64,260.86	37,110.64	-	-			11,133.20	25,977.44
Office Equipment								
5x Team flip tables 1400x700	2,389.50	919.37	-	-	16.00%	DV	147.10	772.27
Indoor Pull Up display unit x3	958.77	62.38	-	-	20.00%	DV	12.48	49.90
Office Chair	303.48	-	303.48	-	16.00%	DV	12.14	291.34
Phone and desk top	1,679.97	1,679.97	-	-	67.00%	DV	1,125.58	554.39
Projector and bag	1,293.00	48.86	-	-	20.00%	DV	9.77	39.09
Stethoscopes x 3, Cuff sets x 3, O2 Regulator	1,125.00	54.08	-	-	20.00%	DV	10.82	43.26
Waiting Room chairs (8)	688.72	261.15	-	-	16.00%	DV	41.78	219.37
Total Office Equipment	8,438.44	3,025.81	303.48	-			1,359.67	1,969.62
Total	90,328.92	40,829.21	7,439.11	44.99			15,459.73	32,763.60